CHARISSE SISOU

COPYWRITER | MARKETING & COMMUNICATIONS STRATEGIST

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)	<u>ClaimYourMessage.com</u>
(Chicago, IL 100% Remote

PRAISE

""You write with soul. That is a rare and wonderful thing."

—Christine Kane, Business Coach

"Charisse is hands down the best **copywriter I know.** The only one to 'get' my voice without me having to do the heavy lifting. VERY selfsufficient. She delivers." -S.P., Tech Expert, System Serenity

"This is so much better than anything I could have created myself. It's rich, it's textured. Where I would have written a bowl of vanilla ice cream, you created a gourmet dessert."

-G.B., Global Head of Power, Energy & Infrastructure, Lazard Ltd

"We are overflowing with opt-ins for the call. What you are doing is WORKING. This is the mojo you're stirring up for us, thank you!" —Cari Cole, Celebrity Voice Coach

"I knew you were an awesome copywriter when I read my sales page and wanted to become my own client!"

—Jen Levitz, Systems Consultant

EDUCATION

Bachelor of Arts with honors Amherst College, Amherst. MA.

MBA coursework Booth School of Business University of Chicago, Chicago, IL.

Ongoing marketing, PR, media + business trainings

PROFESSIONAL EXPERIENCE

Chief Strategist + Lead Copywriter

Claim Your Message Copy + Content Agency

2009-Present

Trusted executive advisor on marketing strategy and message. Team leader, driving strategy and editorial review for writers and support staff. Versatile ghostwriter, creating SEO-optimized thought leadership content in the client's unique voice and perspective.

- Entrusted with B2B content strategy and execution by the CEO of a national nonprofit, supporting its relationships with financial titans.
- Drove primary traffic for S&P 500 manufacturer's site through its blog.
- Tripled sales for an online course with a reworked sales page.
- Drove 10 signups in 15 minutes for voice coach's online programs by scripting a magnetic webinar/master class.
- Garnered a 6-figure launch with a sales page for a women's leadership group coaching program.

Select Clients, with links to sample content: HomeFree-USA (national nonprofit); MettaWorks (tech executive coaches), Cassell Plan Audits (CPA), Boldheart (business coach), Rustoleum's Citadel Floors, and leaders at Northwestern Mutual (insurance), Amazon (e-commerce), Apple (tech), Oracle (consultancy), and Bayer (pharma).

Core Deliverables: Sales and landing pages, blog articles, op-eds, web copy, lead magnets, case studies, show notes, pitches, and books. Executive and board resumes and LinkedIn profiles.

Corporate Background + Early Career

- Shields Meneley Partners, now Felix Global (2015-2022): Became elite executive search firm's go-to writer, working closely with C-suite across industries to produce board and career resumes.
- Unicarriers, formerly Nissan Forklift (2004-2010): Gained in midmarket environment. Tasked with implementing new program, won over resistant leaders with empathy and persistence.
- Precision Detectors, Inc.: Managed communications to scientists and executives in pharma, research, and biotech at small tech firm; reported to VP of Marketing.

WRITING SAMPLES

- When Mortgage Denials Occur, Everyone Loses (article, B2B)
- Get Stuff Done in Minutes, Not Hours (affiliate landing page)
- Who You Are is How You Lead (book, ghostwriting, editing)
- How to Cope When Things Feel Out of Your Control (blog, B2C)
- Additional Samples